



goals

**your
team can
achieve
with
better
business
acumen**

1. Break down **silos**
2. Create a big picture **understanding** of business
3. Create **trusted** advisors
4. Develop **respect** and morale
5. **Engage** employees
6. Explain **KPIs**
7. **Explain** profit sharing
8. Improve **business** acumen
9. Improve business **decisions**
10. Improve business **results**
11. Increase **communication** across departments
12. **Learn** to speak 'finance' (the language of business)
13. Make employees financially **literate**
14. **Overcome** fear of finance
15. Provide the **shareholder** view
16. **Reduce** meeting times
17. Share your **strategic** vision
18. Start **useful** business conversations
19. **Strengthen** teams
20. Think (and **act!**) like a business owner

Income|Outcome



Acumen | Decisions | Results

Since 1996 we've used Income|Outcome to develop business acumen for clients.

One workshop, from a few hours to a couple of days, can provide all 20 benefits listed here.

For 20 years our message has been clear:

*Better Business Acumen
Better Business Decisions
Better Business Results*

Income|Outcome®



Business Simulations

**Andromeda
Simulations
International**

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